HGMA | CONSULTING GROUP

CAPABILITY STATEMENT
November 2026

FIRM OVERVIEW

HGMA Consulting Group LLC is a management and technology consulting firm based in New Jersey. We help organizations make consequential decisions and carry them through to changes in how they operate, including the systems, data, and reporting involved. Recommendations account for the people, systems, and constraints that determine whether a plan can be delivered. The firm is deliberately small; a principal leads every engagement from the first conversation through delivery.

CORE COMPETENCIES

Strategy and Operating Model

Operations and Process Improvement

Organization, People and Change

Technology Advisory and Implementation

Data, Analytics and Performance Management

Program and Project Delivery

DIFFERENTIATORS

Principal-led delivery on every engagement, from first conversation through implementation.

Hands-on technical work: requirements, platform configuration, integrations, SQL reporting, and testing, documented so client staff can run what is built.

Experience in regulated industries and the public sector, including funding requests and oversight reporting for state IT programs.

Attention to clear documentation and accountable decisions while essential services continue.

CERTIFICATIONS AND REGISTRATIONS

Small Business Enterprise (SBE), Category 1
State of New Jersey. Certificate A0736-62. Valid through September 2031.

Business Registration Certificate (BRC)
State of New Jersey. Certificate 3287777.

Minority Business Enterprise (MBE)
State of New Jersey. Certificate A0736-61. Valid through September 2027.

NJ Small Business Set-Aside Program
Eligible bidder on state set-aside contracts as a Category 1 SBE.

NAICS CODES

541611 Administrative Management and General Management Consulting Services
541618 Other Management Consulting Services

NIGP COMMODITY CODES

91875 Management Consulting
91806 Administrative Consulting
91829 Computer Software Consulting
91883 Organizational Development Consulting
91890 Strategic Planning and Consulting
92024 Data Conversion Services
92040 Programming Services, Computer
92064 System Implementation and Engineering Services

WORK SAMPLES

Illustrative deliverables for each practice area, including assessment reports, dashboards, and a solution design document, are available at hgmaconsulting.com/work-samples.

COMPANY DATA

Legal name	HGMA Consulting Group LLC	Structure	Single-member LLC, organized in New Jersey
NJSTART ID	V00118047	Established	August 2026

HGMA Consulting Group LLC
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